



## PRESS RELEASE

### **Microsoft Online Services Utilizes MetraTech's Billing and Partner Settlement Solution**

**WALTHAM, Mass. and LONDON UK, December 3, 2008** – MetraTech Corp., the innovative charging, billing, settlement and customer care product provider announced that its MetraNet product has been deployed by Microsoft (Nasdaq: MSFT) as the billing and partner settlement solution for Microsoft Online Services, Microsoft's new cloud computing services. Microsoft Online Services remove the burden of managing and maintaining business systems and frees IT departments to focus on initiatives that can help deliver true competitive advantage. With MetraNet, Microsoft is able to reliably bill subscribers and automatically compensate partners for their customers' subscriptions to Microsoft Online Services.

MetraNet's unique ability to dynamically model business processes and financial models resulted in a rapid twenty-week implementation. This ability also improves the customer's purchasing experience and streamlines the conversion of a wide range of existing contracts into the new model. MetraNet is seamlessly integrated with Microsoft's commerce system and the order entry and service activation processes.

Commented Richard Koh, Director, Microsoft, "Microsoft Online Services are a critical component of Microsoft's software plus services strategy. MetraTech has been an extremely important contributor to the successful launch of Microsoft Online Services, keeping pace with our aggressive delivery schedule throughout."

According to Norbert Scholz, Research Vice President, Gartner, Inc. "Online services usher in a new era for SaaS in the form of a substantial new offering for buying and consuming collaboration software. Gartner expects online services to mature rapidly with mainstream adoption in 2010 and 20% of enterprise e-mail seats to use SaaS in general by 2012."





Noted Scott Swartz, founder and Chief Executive Officer, MetraTech Corp.: “We are extremely proud that Microsoft has implemented MetraNet to help monetize Microsoft Online Services. As an agile global leader they provide an ideal showcase for our Dynamic Business Modeling capabilities and the aggressive, on-time implementation underlines MetraTech as the leading enabler of business model transformation in the billing and settlement market.”

### **About MetraTech**

MetraTech Corp. offers a new approach to charging, billing, settlement and customer care enabling organizations to embrace change without compromise. MetraNet, our flagship product, is unique in its ability to automate business processes and business models that address rapidly changing, complex or radical business strategies across any industry for an unlimited number of services. MetraNet is deployed globally, enabling diverse customers to build innovative and successful business models, securely collect revenue, and manage their entire customer lifecycle in some 12 languages, 26 currencies and 90 countries. MetraTech offers a variety of delivery options ranging from licensing to outsourcing. Headquartered in Boston, MetraTech has offices in San Francisco, Frankfurt, Paris, Singapore, Rio de Janeiro and London. MetraTech is a venture-backed, privately held company whose investors include Accel Partners, Bessemer Venture Partners, Meritech Capital, and Vesbridge Partners. For more information, please visit [www.metratech.com](http://www.metratech.com).

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